

MLP Care is Turkey's largest multidisciplinary hospital group

MLP Care is the largest private healthcare service provider in Turkey in terms of number of hospitals, beds, and geographic scope based on our footprint of 34 hospitals and capacity of more than 6,200 beds in 14 cities across Turkey, Baku, Azerbaijan, Budapest, Hungary and Pristina Kosovo.



MLP Care has a unique approach that allows the Company to target diverse segments in the population. The Company provides services in Turkey under two brands: These are the Medical Park and Liv Hospital brands.



Since 2018, the Company's stock is traded under the code MPARK on BIST.

MISSION

We work to ensure that all people live healthy lives.

VISION

We aim to become a reference institution in abroad and the most preferred private healthcare service provider in Turkey.



VALUES

We value people – reliability is our core indispensable principle.

We make a difference with our services.

We are committed to scientific methods and continuous improvement.

We are an agile, goal- and success-oriented team.

We serve as a model institution with our ethical principles and professional ethics.

WHY MLP CARE?

Operates in the attractive Turkish healthcare market

Strong brand recognition and unique business model addressing all price points

Visionary leadership supported by an exceptional management team

Outstanding platform for further growth

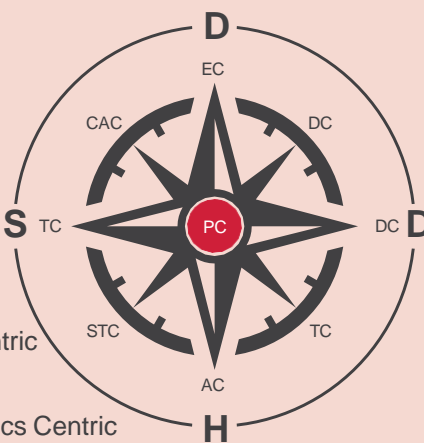
Clinical excellence and world class service offering

Leader in private hospital provision

Superior operational and financial performance

STRATEGIC PRIORITIES

- PC > Patient Centric
- EC > Employee Centric
- DC > Doctor Centric
- DC > Demand Centric
- TC > Time Centric
- AC > Appointment Centric
- STC > Science and Technology Centric
- TC > Trust Centric
- CAC > Communication and Aesthetics Centric



GROWTH STRATEGY;

MLP Care continues its "asset light" growth strategy both in Turkey and abroad

- Expanding in metropolitans through mid-large scale hospitals (min. 100 bed capacity)
- Growing our existing business by increasing capacity utilization at large hospitals
- Using digital marketing opportunities and opening new offices
- New hospital management contracts using the power of our brands
- Quick EBITDA ramp-up through leveraging MLP Care's resources (brand strength, operational know how, licensing, experienced physicians, and management staff)
- Min. acquisition CAPEX & WC requirements

SHAREHOLDER STRUCTURE

- 35.01% - FREE FLOAT
- 34.67% - LIGHTYEAR HEALTHCARE B.V.
- 15.35% - SANCAK YATIRIM İÇ VE DİŞ TİCARET A.Ş.
- 8.98% - MUHARREM USTA
- 5.99% - OTHER

14 CITIES

34 HOSPITALS

6,200+ BEDS

20,000+ EMPLOYEES

2,800+ DOCTOR

Hospital added in 2021

Hospital added in 2022

Hospital added in 2023

Liv Hospital Vadistanbul

Liv Bona Dea Hospital

Medical Park Seyhan

Medical Park Adana

Liv Hospital Duna Medical Center



LOCATION: VADİSTANBUL / İSTANBUL
OPENING DATE: MAY 2021

LOCATION: BAKÜ / AZERBAIJAN
OPENING DATE JULY 2022

LOCATION: SEYHAN / ADANA
OPENING DATE : DEC 2022

LOCATION: SEYHAN / ADANA
OPENING DATE ARALIK 2022

LOCATION: DUNA / BUDAPEST
OPENING DATE SEPTEMBER 2023

34.600 m² 125 BED CAPACITY

76 POLICLINIC ROOMS

37.500 m² 156 BED CAPACITY

12 OPERATING ROOMS

11.000 m² 164 BED CAPACITY

30 POLICLINIC ROOMS

13.000 m² 158 BED CAPACITY

45 POLICLINIC ROOMS

22.000 m² 150 BED CAPACITY

35 POLICLINIC ROOMS

	Million TL			Change %	Million TL			Change %
	H1 2023	H1 2024	H1 2023-H1 2024		Q2 2023	Q2 2024	Q2 2023 -Q2 2024	
REVENUE	13,11	16,331	25.5%	7,701	6,496	18.6%		
EBITDA	3,001	4,102	36.7%	1,560	1,897	21.6%		
EBITDA MARGIN	23.1%	25.1%	205p	24.0%	24.6%	63p		
NET DEBT / EBITDA	0.6x	0.5x						
NET PROFIT	1,708	2,055	20.4%	1,149	1,240	7.9%		
MARKET CAP (Million USD)	608	2,223	265.5%					